

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2003 ¹

OTHER MEDICARE MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Other Medicare Members ^{2,3}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
CIGNA HealthCare of Massachusetts, Inc. ⁴	5	2	1	1	8	1	17	18	11	0	5	0	1	870	940
HMO Blue ⁵	360	511	668	6	685	44	418	257	1,899	0	772	427	449	790	7,286
Tufts Associated HMO, Inc. ⁶	276	25	420	0	380	30	116	47	1,316	0	696	305	373	410	4,394
Total Other Medicare Members	641	538	1,089	7	1,073	75	551	322	3,226	0	1,473	732	823	2,070	12,620

¹ Information reported by HMOs as of the end of the fourth quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

² Includes all members enrolled in the HMO in which the member may receive care outside the network - (includes HCPP and "Medicare Wraparound" products) as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

³ Carriers that do not have any Medicare Cost or "Medicare Wraparound" business are not reflected on this report.

⁴ CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Central Care."

⁵ Blue Cross and Blue Shield of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Managed Blue for Seniors."

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan. This company offers a group "Medicare Wraparound" product under the name "Tufts Medicare Complement" (TMC).